

Schedule of Personal Insurance Commissions: Illinois Effective August 19, 2018

Automobile Policies

| Automobile Policies | New | Renewal |
|---|-------|---------|
| The Standard Fire Insurance Company | | |
| Adult | 10.0% | 10.0% |
| Youthful Operator | 8.0% | 8.0% |
| The Travelers Home and Marine Insurance Company | | |
| Adult | N/A | 13.0% |
| Youthful Operator | N/A | 8.0% |

Youthful Operator applies to vehicles where the assigned Operator's age is less than 25 years old.

Homeowner Policies

The Homeowners commission level that applies is based on whether or not the policy is Account Rounded. We will make the determination whether a policy is Account Rounded as of the time we issue a new Homeowners Policy and each subsequent renewal.

| Homeowner Policies, all Homeowners forms | Account Rounded | | Monoline (Other) | |
|--|-----------------|---------|------------------|---------|
| | New | Renewal | New | Renewal |
| TravCo Insurance Company | 13.0% | 13.0% | 8.0% | 8.0% |
| Earthquake Endorsement (TravCo Insurance Company Only) | 8.0% | 8.0% | 8.0% | 8.0% |
| The Travelers Home and Marine Insurance Company | N/A | 13.0% | N/A | 8.0% |
| Travelers Property Casualty Insurance Company | N/A | 13.0% | N/A | 8.0% |
| The Travelers Personal Insurance Company | N/A | 13.0% | N/A | 8.0% |
| The Automobile Insurance Company of Hartford, Connecticut | N/A | 8.0% | N/A | 8.0% |
| Valuable Items Supplemental Endorsement | 10.0% | 10.0% | 10.0% | 10.0% |
| Personal Liability Supplemental Endorsement | 8.0% | 8.0% | 8.0% | 8.0% |
| Earthquake Endorsement (all other) | 8.0% | 8.0% | 8.0% | 8.0% |

For purposes of this Commission Schedule, Account Rounded means the Homeowners Policy (all Homeowners forms) is written for an insured who also has their personal <u>automobile</u> insurance with us through you, as we determine based on our records. To qualify for the Account Rounded commission level, a Homeowners policy also must have the appropriate account credit indicator.

Landlord and Homesaver (Dwelling Fire) Policies

The commission level that applies is based on whether or not the policy is Account Rounded. We will make the determination whether a policy is Account Rounded as of the time we issue a new policy and each subsequent renewal.

| Landlord and Homesaver Policies | Account Rounded | | Monoline (Other) | |
|---------------------------------|-----------------|---------|------------------|---------|
| | New | Renewal | New | Renewal |
| Landlord | 13.0% | 13.0% | 8.0% | 8.0% |
| Earthquake Endorsement | 8.0% | 8.0% | 8.0% | 8.0% |
| Homesaver | N/A | 10.0% | N/A | 10.0% |

For purposes of this Commission Schedule, Account Rounded means the Homesaver or Landlord Policy is written for an insured who also has their personal <u>automobile and homeowner</u> insurance with us through you, as we determine based on our records. To qualify for the Account Rounded commission level, the policy also must have the appropriate account credit indicator.



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Specialty Lines

| Specialty Lines | New | Renewal |
|----------------------------------|---------|---------|
| Boat and Yacht | 18.0% | 18.0% |
| Personal Articles Policy | 10.0% | 10.0% |
| Personal Liability (PLUS) Policy | 8.0% | 8.0% |
| Private Event | \$25.00 | N/A |
| Wedding | \$25.00 | N/A |

Notes:

- N/A means that the product is not available.
- Renewal Commission applies to rewrites.
- The above schedule of commissions does not apply to policies:
 - (1) Written through underwriting pools and associations, mandatory or voluntary placement programs, assigned risk plans or under a rating plan contemplating special commissions or a special method for computing or paying of commissions.
 - (2) When a different commission is mutually agreed upon in writing.
 - (3) Written to cover locations or exposures outside your home state. In such a case, the standard Commission Schedule for that state applies.
 - (4) Written in the Benefits Plus program.