

## Schedule of Personal Insurance Commissions: Maryland Effective May 19, 2019

### **Automobile Policies**

Automobile Policies	New	Renewal
Travelers Property Casualty Insurance Company		
Adult	10.0%	10.0%
Youthful Operator	8.0%	8.0%
The Travelers Indemnity Company, The Standard Fire Insurance Company, The Travelers Home and Marine		
Insurance Company		
Adult	N/A	11.0%
Youthful Operator	N/A	8.0%

Youthful Operator applies to vehicles where the assigned Operator's age is less than 25 years old.

### **Homeowner Policies**

The Homeowners commission level that applies is based on whether or not the policy is Account Rounded. We will make the determination whether a policy is Account Rounded as of the time we issue a new Homeowners Policy and each subsequent renewal.

Homeowner Policies, all Homeowners forms	Account Rounded		Monoline (Other)	
	New	Renewal	New	Renewal
Travelers Personal Insurance Company	16.0%	16.0%	11.0%	11.0%
Earthquake Endorsement (Travelers Personal Insurance Company Only)	8.0%	8.0%	8.0%	8.0%
The Travelers Home and Marine Insurance Company	N/A	16.0%	N/A	11.0%
The Standard Fire Insurance Company	N/A	16.0%	N/A	11.0%
Valuable Items Supplemental Endorsement	10.0%	10.0%	10.0%	10.0%
Personal Liability Supplemental Endorsement	8.0%	8.0%	8.0%	8.0%

For purposes of this Commission Schedule, Account Rounded means the Homeowners Policy (all Homeowners forms) is written for an insured who also has their personal <u>automobile</u> insurance with us through you, as we determine based on our records. To qualify for the Account Rounded commission level, a Homeowners policy also must have the appropriate account credit indicator.

## Landlord and Homesaver (Dwelling Fire) Policies

The commission level that applies is based on whether or not the policy is Account Rounded. We will make the determination whether a policy is Account Rounded as of the time we issue a new policy and each subsequent renewal.

Landlord and Homesaver Policies	Account Rounded		Account Rounded Monoline (Other)	
	New	Renewal	New	Renewal
Landlord	16.0%	16.0%	11.0%	11.0%
Earthquake Endorsement	8.0%	8.0%	8.0%	8.0%
Homesaver	N/A	10.0%	N/A	10.0%

For purposes of this Commission Schedule, Account Rounded means the Homesaver or Landlord Policy is written for an insured who also has their personal <u>automobile and homeowner</u> insurance with us through you, as we determine based on our records. To qualify for the Account Rounded commission level, the policy also must have the appropriate account credit indicator.

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## **Specialty Lines**

Specialty Lines	New	Renewal
Boat and Yacht	18.0%	18.0%
Personal Articles Policy	10.0%	10.0%
Personal Liability (PLUS) Policy	8.0%	8.0%
Private Event	\$25.00	N/A
Wedding	\$25.00	N/A

### Notes:

- N/A means that the product is not available.
- Renewal Commission applies to rewrites.
- The above schedule of commissions does not apply to policies:
  - (1) Written through underwriting pools and associations, mandatory or voluntary placement programs, assigned risk plans or under a rating plan contemplating special commissions or a special method for computing or paying of commissions.
  - (2) When a different commission is mutually agreed upon in writing.
  - (3) Written to cover locations or exposures outside your home state. In such a case, the standard Commission Schedule for that state applies.
  - (4) Written in the Benefits Plus program.

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